



May 15, 2000

To Whom it May Concern:

Terry Gardner of TG Designs has a knack for creating straight forward, workable concepts. As a draftsman, Terry is very thorough and detail oriented. His greatest strength, however, is the ability to understand the production process and the design objectives to create products that work well and can be easily manufactured.

One example is our new modular floating dock system. The difficulty was creating a connection system that would allow two docks to be connected at any point along its perimeter and could be manufactured using our rotomolding process. Terry came up with a concept of creating a ridge along the top and the bottom perimeters of the dock section which, when matched with a second dock section, would create a male type ridge on the top and bottom over which a female type connector could be placed with a bolt tying the top and bottom connectors together.

This solution provided a simple, strong and effective connector with clean lines and an attractive appearance.

I have worked with Terry Gardner of TG Designs on a regular basis for over three years. During this time, there have been many examples of projects on which Terry's common sense approach to design have created good, workable concepts.

If you would like to further discuss his work, please do not hesitate to contact me directly.

Very truly yours,

Erik Ahlgren
President
ShoreMaster, Inc.